

Harry Montgomery

CEO resume

AREAS OF EXPERTISE

Developing new markets
Cutting costs
Relationship management
General management
Business Plans
International Business development
Financial acumen
Increasing sales

PROFESSIONAL

MBA
Institute of Commercial Management
Spanish speaker
French speaker

PERSONAL SKILLS

Decision making
'Can do' attitude
Target driven

PERSONAL DETAILS

Harry Montgomery
Dayjob Ltd
The Big Peg
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Driving license: Yes

PERSONAL SUMMARY

A passionate leader with first class communication skills and a long track record of successfully management. Harry is educated to a very high level, with extensive knowledge of all current economic, social and regulatory issues. An inspiring and motivational manager with first-rate interpersonal skills and the ability and passion to develop the vision of any company he manages. He is able to push performance improvement whilst at the same time delivering growth. Possessing vast managing directorship and CEO experience he will always ensure that clear objectives and expectations are delivered and maintained. Right now he is looking for a rare & exciting opportunity with an ambitious business that wants to grow.

WORK EXPERIENCE

Finance Company – Birmingham

CEO June 2010 – Present

Responsible for working closely with the firm's partners and providing advice, recommendations and information to enable the firm to grow whilst maintaining its regulatory responsibilities.

Duties:

- Taking charge of the commercial, technical and organizational interests.
- Managing relationships with key stakeholders.
- Providing leadership to the managers of the finance, HR, business development and IT departments.
- Negotiating terms and closing deals.
- Ensuring that all deals meet the required revenue and margin expectations.
- Presiding over the organization's day-to-day, month-to-month, and year-to-year operations.
- Supervising and overseeing all matters on the commercial side.
- Developing and managing accounts.
- Developing the business in new markets.

Manufacturing Company - Coventry

Chief Executive Officer April 2010 – June 2010

KEY SKILLS AND COMPETENCIES

- Enhancing operations, business development and service delivery.
- Identifying, targeting and focusing resources.
- Strategic and business planning.
- Ability to enthuse and develop staff.
- Can work under deadline pressure and deliver high quality results.
- Able to organise and lead a planned programme of further growth.
- Making high-level decisions about policy and strategy.
- Ability to travel, use initiative and work independently.
- Setting the culture of the company.

ACADEMIC QUALIFICATIONS

Sparkbrook University 2008 - 2010

BA (Hons) Business Management

Coventry Central College 2005 - 2008

A levels: Maths (A) English (B) Technology (B) Science (C)

REFERENCES – Available on request.

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